

Secretary Philip, of California, suggested that the address of the President be received and opened for discussion at the proper time. This motion was carried.

The report of the Secretary was next read. It follows:

REPORT OF THE SECRETARY.

BY CARL G. A. HARRING.

To the Members of Conference of Pharmaceutical Association Secretaries:

Inasmuch as the work the secretary is called upon to do is covered by direct communication with the members there seems to be no necessity for a detailed report outside of the financial statement.

Three broadcasts and one letter were sent out during the year; if the contents may seem rather meagre it should be borne in mind that your secretary cannot give something he does not possess, and the failure of members to furnish material, is naturally, a handicap.

Many secretaries are making a practice of sending copies of the official organ of their association to the other secretaries—if this is done regularly and without omitting any of the names on our list it will of course remove the necessity for a great deal of your secretary's work. In this connection I would suggest that if secretaries were to send news of their office and association activities as well as of their legislative work to the Conference secretary who in turn would make an abstract of these items and distribute them at regular intervals—say once in two months—it would be a step in the right direction. This would of course involve more work and the cost of printing and distribution would be larger, but we might then be able to show some of our non-contributory members that this service would be worth the small fee that we have voluntarily stipulated. Thirty members out of a possible membership of fifty-six paid dues during the past year; so far this year we have received dues from fifteen members—if we could maintain 75% collections we might be able to offer a really worth while service.

The appended treasury report shows a balance on hand of \$211.44.

CARL G. A. HARRING, Secretary-Treasurer.

FINANCIAL STATEMENT.

Received from Charles J. Clayton, July 10, 1930		\$201.88
Received during balance of 1930		50.00
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Expenses.		\$251.88
July 30, Mimeo and mailing	\$ 3.00	
Bill heads and Stationery	12.00	
A. P. H. A. for reprints	7.99	
A. P. H. A. for reprints	2.66	
Clasp envelopes and stamps	3.25	
Telegram	.65	
Mimeo	7.24	
Stamps and envelopes	2.65	
50 copies of Boston Herald	1.00	
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	\$40.44	40.44
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Balance on hand January 1, 1931.		\$211.44

On motion duly seconded and carried the report was accepted.

President Beard appointed the Committee on Nominations: W. Bruce Philip, California; A. L. I. Winne, Virginia; and Frank M. Smith, South Carolina. At the request of Secretary Winne, because of his leaving, the name of J. W. Slocum was substituted for his.

President Beard said it is hoped that following the presentation of each of these talks that there will be a round table discussion, questions asked of the speaker and any points that he suggests be dilated upon.

The first subject for discussion was "A Weak State Association," presented by Secretary Robert C. Wilson of Georgia. It follows: